



## Curriculum Vitae

### Henrik Jensen

Microsoft Dynamics CRM Architect/Consultant/Integrator

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Denmark

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### Profile

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I am a Microsoft Dynamics CRM/D365 Architect focusing on Solution Architecture, System Design and System Analysis. I often speak at Microsoft events and have written three CRM "go to market" books for Microsoft Denmark.

I am very experienced in working in the gap between the business and IT - including identification of needs, defining requirements and scope. Participating at Presale events is also one of my forces.

Because of my deep technical knowledge of Microsoft Dynamics CRM, I am often used in troubleshooting cases, where expert experiences are needed, both in national and international projects.

I am a Microsoft technology specialist working with related products such as Microsoft Office family, Microsoft SQL Server, KingswaySoft integration tools and other products in relation to Microsoft Dynamics CRM/D365.

I have worked intensively with the following technologies: Microsoft Dynamics CRM/D365), KingswaySoft, Azure (in regard to D365), Microsoft Power Tools (Power BI, Power Apps, Power Automate), Microsoft Visual Studio.NET, Microsoft SQL server, VB.NET, ASP.NET, Microsoft Office, JavaScript, VBA.

### Focus areas

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#### Development

It started with Borland's Turbo Pascal way back in 1987, later I was headhunted as a trainer to do software development training. In 1995 I started to conduct training using Microsoft Visual Basic, and Visual Basic for Applications (VBA), later I switched to Visual Studio (both training and consulting). Among the years I've done a lot of VBA development and Office Business Applications (OBA) development.

#### Project Management

Since early 1993 I turned my focus on Project Management, first it was CA SuperProject and later Microsoft Project, Project Server etc.

Among the years I have developed several Project Management courseware's. Since 1999 I've been used as Project Manager in several projects – both as a participant, and as Project Manager. I have conducted many implementations of Microsoft Project Client, Microsoft Project Server, as well as customized development.

### **Customer Relationship Management**

In the year 1997 I learned my first CRM-software – SuperOffice, and a year later I started CRM consulting. Since the first release of Microsoft Dynamics CRM (version 1.2) I have conducted a ton of courses, and consulting (version 1.2, 3.0, 4.0, 2011, 2013, 2015, 2016 and Online versions up until today).

I'm a highly skilled Microsoft Dynamics CRM trainer, implementer, and architect. I master all phases implementing, customizing as well as doing project lead concerning Microsoft Dynamics CRM.

### **SharePoint**

I've conducted training and consulting using Windows SharePoint Services 3.0 (WSS), and Microsoft Office SharePoint Server (MOSS), as well as being Project Manager in different MOSS implementations. I have developed solutions using WSS and MOSS as a platform, for example develop solutions using Microsoft Dynamics CRM or Microsoft Office.

### **Databases/Microsoft Office**

Using both Microsoft Office applications and SQL Server, I have developed tons of solutions as well as conduction training since the birth of both suites/products.

## **Experience (only a part of my overall experiences)**

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### **EASYConsult ApS**

**05 2013 –**

### **Dynamics CRM Architect / Consultant / Integrator**

**Norlys, EG Denmark/Norway, Kongsberg Maritime, IT Relation, Centrica, Izara, Krifa, RTX, Caremore, KK Wind Solutions, Zederkof, EuroGiro, CoreAmbition, DGI, DT Group, Dynamicweb, NetGroup, Jeros, EG, Aura, Fritz Schur, Combine, Difco, Krifa, Meyland Smith, Norriq, ProActive, Tasklet Factory, Toshscan, Vitrolife, Vivant, Wikap, Aarhus University**

Technical implementation of MS CRM in national, and international scenarios with up to 50000 customers. Training Developers, Project Managers, Technical staff to get experience with MS CRM. Solution review and implementation in a worldwide setup.

Solution Architect / CRM Solution advisor regarding implementation of MS CRM/Dynamics 365. Migrating MS CRM from on-premise and hosted environment to an online, and the other way around. Upgrading MS CRM.

Integration between multiple systems (mainly ERP systems), often using SSIS/Kingswaysoft.

My jobs included:

- Implementing a secure environment in a multi-server environment.

- Solution advisor, regarding national and international implementation, maintaining and customizations.
- Complete review of the solution with special focus on performance. Performance analysis and tuning.
- Training Developers, Project Managers, Technical staff to get experience with MS CRM
- Recommendations of solution and improvements.
- Conducted interview with technical personal (IT Department).
- Integrations between CRM, ERP systems, and other business systems using SSIS/Kingswaysoft.
- Migrating MS CRM from on-premise and hosted environment to an Dynamics D365 CE (online)

### **Scalepoint**

Technical implementation of MS CRM in a worldwide scenario with more than 50000 customers. Training Developers, Project Managers, Technical staff to get experience with MS CRM. Solution review and implementation in a worldwide setup. My job included:

- Implementing a secure environment in a multi-server environment.
- Solution advisor, especially regarding worldwide implementation and maintaining.
- Solution advisor, especially regarding customizations I a worldwide scenario.
- Complete review of the solution with special focus on performance.
- Training Developers, Project Managers, Technical staff to get experience with MS CRM
- Recommendations of solution and improvements.
- Conducted interview with technical personal (IT Department).

### **AnyBody Technology**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2013. Moving MS CRM 2013 from a hosted environment to an online. Upgrading MS CRM to version 2015. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Analyzing and upgrading of code in the system (Javascript and Plugins) to meet the requirement when upgrading to version 2013.
- Moving MS CRM 2013, in a special network environment, at a hosting partner, to an online environment.
- Upgrading system from version 2013 to 2015.
- Result documented to management.

### **Edgemo**

Technical design, development, and implementation of MS CRM with special focus on customer special needs and requirements. My job included:

- Solution advisor, especially regarding the use of the solution I a Multilanguage environment.
- Solution development with many specialized customizations and development.

- Complete review of the solution with special focus on performance.
- Analysis of business processes and workflow.
- Analyzing/developed scripting used in the solution (JavaScript/Fetch XML).
- Customizing Microsoft Dynamics CRM using JavaScript, REST Endpoint and FetchXML.
- Conducted interview with it department and end-users.
- Recommendations of solution and ongoing improvements.

### **Vitrolife (Fertilitech)**

Implementing the system and customizations to meet customer needs and requirements. My job included:

- Architectural overview of the solution.
- Recommendations of solution and improvements.
- Solution advisor, especially regarding implementation, maintaining and customization.
- Customizing the system to meet customer needs and requirements.
- Recommendations of solution and improvements.
- Assist IT Department regarding security (ADFS, IFD etc.)

### **Logodan**

Technical implementation and upgrading of MS CRM. Massive customizations both client sides and plugins. My job included:

- Solution advisor, especially regarding implementation, maintaining and customization.
- Massive customizing the system to meet customer needs and requirements
- Recommendations of solution and improvements.
- Assist IT Department regarding security (ADFS, IFD etc.)

### **Radiometer**

Technical implementation and upgrading of MS CRM with special focus on security. Solution review and implementation in a worldwide setup. My job included:

- Implementing a secure environment in a multi-server environment.
- Solution advisor, especially regarding worldwide implementation and maintaining.
- Complete review of the solution with special focus on performance.
- Recommendations of solution and improvements.
- Conducted interview with technical personal (IT Department).

### **Arbodania**

Technical design, development and implementation of MS CRM with special focus on customer special needs. My job included:

- Solution advisor, especially regarding the use of the solution I a Multilanguage environment.

- Solution development with a lot of specialized customizations and development.
- Complete review of the solution with special focus on performance.
- Analysis of business processes and workflow.
- Analyzing/developed scripting used in the solution (JavaScript/Fetch XML).
- Customizing Microsoft Dynamics CRM using JavaScript, REST Endpoint and FetchXML.
- Conducted interview with it department and end users.
- Result documented to management.
- Recommendations of solution and ongoing improvements.

### **William Demant**

CRM Solution review of an ongoing Microsoft Dynamics CRM solution. The review primary focused on how to meet the requirements in a worldwide scenario with integrations with other systems. My job included:

- Analysis of business Requirements.
- Complete review of the solution with special focus on integrations and programming.
- Mentoring the people who should implement, maintain, customize, develop, and integrate the system.
- Recommendations of solution and improvements.
- Conducted interview with solution management, and technical team.
- Result documented to management.

### **NEAS Energy A/S**

Solution Architect / CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution, with focus on worldwide environment projects. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Analyzed code and developed client side coding of a worldwide environment solution In MS CRM using JavaScript.
- Analysis of the database (Microsoft SQL Server) used in the solution.
- Conducted interview with solution management.
- Business case recommendations and solutions to decision makers and/or senior management.

### **Hydratech Industries A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011. Moving MS CRM 4.0 from a hosted environment to an onpremise environment. Upgrading MS CRM to version 2011. My job included:

- Analysis of business Requirements.

- Overall analysis and recommendations of solution.
- Analyzing and upgrading of code in the system (Javascript and Plugins) to meet the requirement when upgrading to version 2011.
- Moving MS CRM 4.0, in a special network environment, at a hosting partner, to an onpremise environment.
- Upgrading system from version 4.0 to 2011.
- Result documented to management.

#### **inPay A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2013 in this worldwide company, at their own secure network. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2013, in different environments (Test, PreProduction, and Production).
- Advisor regarding coding ethics and methods (Best Practice).
- Conducted interview with solution management.
- Result documented to management.

#### **IT Business Center A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2013. Solution advisor, technical customizations and development. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Advisor regarding coding ethics and methods (Best Practice).
- Handling solution development.
- Result documented to management.

### **Logica Danmark A/S / CGI**

**10 2010 – 05 2013**

#### **Dynamics CRM Architect**

##### **Radiometer**

Technical implementation of MS CRM with special focus on security. Solution review of an ongoing Microsoft Dynamics CRM installation. Performance analysis and setting up a baseline for measuring performance. My job included:

- Setting up baseline analysis and performance
- Implementing a secure environment in a multi-server environment.
- Complete review of the solution with special focus on performance.
- Recommendations of solution and improvements.
- Conducted interview with technical personal (IT Department).

- Result documented to management.

### **PensionDanmark**

CRM Solution review of an ongoing Microsoft Dynamics CRM solution. The review primary focused on integrations with other systems and the programming that handles the integration. My job included:

- Analysis of business Requirements.
- Complete review of the solution with special focus on integrations and programming.
- Recommendations of solution and improvements.
- Conducted interview with solution management.
- Result documented to management.

### **Naturstyrelsen**

Technical implementation of MS CRM with special focus on security. Solution review of an ongoing Microsoft Dynamics CRM installation. Performance analysis and setting up a baseline for measuring performance. My job included:

- Setting up baseline analysis and performance
- Implementing a secure environment in a multi-server environment.
- Complete review of the solution with special focus on performance.
- Recommendations of solution and improvements.
- Conducted interview with technical personal (IT Department).
- Result documented to management.

### **Schultz A/S**

CRM Solution review of a newly developed Microsoft Dynamics CRM solution for a vertical market (unemployment management) in Denmark. The solution contained allot of customizations and development. My job included:

- Analysis of business Requirements.
- Complete review of the solution.
- Recommendations of solution and improvements.
- Conducted interview with solution management.
- Result documented to management.

### **KK-electric / KK Group A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011 in this worldwide company. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2011, in different environments (Test, PreProduction, and Production).
- Customization of MS CRM 2011, based on business case recommendations.

- Conducted interview with solution management.
- Result documented to management.

### **Maersk Container**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011 in this worldwide company, at their own secure network. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2011, in different environments (Test, PreProduction, and Production).
- Conducted interview with solution management.
- Result documented to management.

### **Kjær Group A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011 in this worldwide company, at their own secure network. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2011, in different environments (Test, PreProduction, and Production).
- Conducted interview with solution management.
- Result documented to management.

### **PlusPack**

Solution Architect / CRM Solution advisor when the customer was to go live with their MS CRM 2011. My job included:

- Analysis of solutions and the entire system.
- Recommendations of solution and improvements.
- Training of end users and management.

### **Danske Fragtmænd**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011 in the company own secure network. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2011, in different environments (Test, PreProduction, and Production).
- Customization of MS CRM 2011, based on business case recommendations.
- Conducted interview with solution management.
- Training of end users and management.
- Result documented to management.



### **Scanflavour A/S**

CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution. Development of a special solution to handle proteins for worldwide customers. Supply Chain Management, and Risk Management was also part of the solution. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Customization of MS CRM 2011, based on business case recommendations (Supply Chain Management, and Risk Management).
- Training of end users and management.
- Conducted interview with solution management.
- Result documented to management.

### **Flexa A/S**

Solution Architect / CRM Solution advisor regarding implementation of MS CRM 2011 in this worldwide company. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Implementation of MS CRM 2011, in a special network environment, at a hosting partner
- Customization of MS CRM 2011, based on business case recommendations.
- Result documented to management.

### **HedeDanmark / Xergi**

Solution Architect / CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution, with special focus on multi-department use of MS CRM. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Analyzed code and developed client-side coding of a worldwide environment solution In MS CRM using JavaScript.
- Analysis of the database (Microsoft SQL Server) used in the solution.
- Customization of MS CRM 2011, based on business case recommendations.
- Business case recommendations and solutions to decision makers and/or senior management.

### **Nordjysk Elhandel A/S**

Solution Architect / CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution, with focus on worldwide environment projects. My job included:

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Analyzed code and developed client-side coding of a worldwide environment solution In MS CRM using JavaScript.
- Analysis of the database (Microsoft SQL Server) used in the solution.

- Conducted interview with solution management.
- Business case recommendations and solutions to decision makers and/or senior management.

### **Knauf Danogips A/S**

Solution Architect on this solution that was taken over from a competitor, who messed up the solution.

Solution Architect / CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution implemented and developed by a Danish partner who messed up the system. My job included:

- Analysis of business Requirements.
- Overall analysis/troubleshooting of solution.
- Analysis of business processes and workflow.
- Analyzing/developed scripting used in the solution (JavaScript/Fetch XML).
- Integration to other business systems (Reed / Project Management).
- Customizing Microsoft Dynamics CRM using C#/VB.NET, JavaScript and FetchXML.
- Implemented Microsoft Dynamics CRM on Microsoft SQL Server and developed database solutions regarding Microsoft Dynamics CRM.
- Conducted interview with it department and end users.
- Result documented to management.

### **4D Systems A/S**

**01 2010 – 10 2010**

### **Senior CRM Consultant / Senior Technical Advisor**

#### **Different companies**

Solution architect and senior technical CRM advisor defining business/technical needs and requirements for large customers such as Danica Pension, KPMG, Lett Advokatfirma and others, often with the purpose of implementing or migrating from older CRM solutions to Microsoft Dynamics CRM.

Often the architecture includes integration to other business applications or technologies.

- Analysis of business Requirements.
- Overall analysis and recommendations of solution.
- Recommendations regarding coding technology (VB/C#/JavaScript/AJAX/Silver Light).
- Analysis of the database (Microsoft SQL Server) used in the solution.
- Conducted interview with solution management.
- Business case recommendations and solutions to decision makers and/or senior management.

### **Jyllands Posten/Politikens Hus**

CRM Solution advisor analysis/check of an ongoing Microsoft Dynamics CRM solution implemented and developed by a Danish partner and given advisory of future development of the solution.

- Analysis of business Requirements.
- Overall analysis of solution.
- Analysis of business processes and workflow.
- Solution development.
- Result documented to management.

### **BKI Kaffe A/S**

Solution architect and senior technical CRM advisor on analysis/check of an ongoing Microsoft Dynamics CRM solution implemented and developed by a Danish partner - including thorough check/analysis of Business requirement.

- Analysis of business Requirements.
- Overall analysis of solution.
- Analysis of business processes and workflow.
- Analysis of the code (.NET/JavaScript) used in the solution.
- Analysis of the database (Microsoft SQL Server) used in the solution.
- Conducted interview with IT department and end users.
- Result documented to IT management.

## **EASYConsult ApS**

**04 2009 – 01 2010**

### **Senior CRM Consultant / Senior Technical Advisor**

#### **Nordea Liv & Pension**

Solution architect and senior technical CRM advisor on analysis/check of a delivered Microsoft CRM solution from outsourcing partner in India - including thorough check/analysis of Business requirement.

The system was integrated with more than 37 business applications in the bank.

- Analysis of business Requirements.
- Overall analysis of solution.
- Analysis of the code (.NET/JavaScript) used in the solution.
- Analysis of the database (Microsoft SQL Server) used in the solution.
- Conducted interview with solution management.
- Result documented to senior management.

#### **BEC Data**

CRM Solution advisor analysis/check of a Microsoft Dynamics CRM solution implemented and developed by internal developers and a Danish partner and given advisory of future development of the solution.

- Analysis of business Requirements.

- Overall analysis of solution.
- Analysis of business processes and workflow.
- Analyzing scripting used in the solution (JavaScript/Fetch XML)
- Conducted interview with it department and end users.
- Result documented to management.

### **SAAB Denmark A/S**

System Architect / Senior Developer. HJ and was used as an advisor to the senior management regarding implementation of Microsoft Project/Microsoft Project Server.

HJ implemented and developed a solution based on Microsoft Project/Microsoft Project using C#/VB.NET as the development tools. The development focused on business requirements and integrating business critical applications.

HJ trained Project Managers, Management, and other end users to use the solution and the project methodologies (PMI/Scrum).

## **Pilentum ApS / IT Support Gruppen A/S**

**10 1997 – 04 2009**

**CRM Consultant / Developer / Instructor**

### **Dantec Dynamics A/S**

From the early start of the project HJ's role was to advise the customer regarding an upgrade and customization of Microsoft Dynamics CRM. This project concerns a worldwide organization.

HJ later implemented, upgraded, developed, and customized the system according to the customer needs. In this project allot of data was analyzed and later converted to meet the new system requirements.

- Analysis of business Requirements.
- Develop preliminary scope and system requirement documents.
- Customizing Microsoft Dynamics CRM using C#/VB.NET, JavaScript and Fetch XML.
- Implemented Microsoft Dynamics CRM on Microsoft SQL Server and developed database solutions regarding Microsoft Dynamics CRM.
- Conducted interview with solution management.

### **Aalborg Portland A/S**

HJ's had an architect role in this project and was used as an advisor to the senior management. The goal of the project was to analyze if Project Server, Microsoft Project Client and SharePoint was the future platform for use in projects for this worldwide customer.

The project was concluded to implement parts of the Project product family, and to later implement the rest of the Project product family.

### **Pilentum**

HJ was the architect, implementer, and developer in this Microsoft Dynamics CRM project. From the early start HJ developed a requirement specification, and later a proof on content document. In the initializing phase HJ implemented and customized the system to meet the customer needs.

When customizing the system HJ used different development tools/technologies, such as Visual Studio 2005/2008, Visual Basic for Applications (VBA), and different scripting languages (Jscript, JavaScript, and Fetch XML).

- Analysis of business Requirements.
- Develop preliminary scope and system requirement documents.
- Customizing Microsoft Dynamics CRM using C#/VB.NET, JavaScript and Fetch XML.
- Implemented Microsoft Dynamics CRM on Microsoft SQL Server and developed database solutions regarding Microsoft Dynamics CRM.
- Conducted interview with solution management.

### **University of Copenhagen**

On this major SharePoint Project HJ was Technical Project Manager. HJ managed the project from the early start, writing technical specifications, and proof of content documents.

In the planning phase HJ was responsible for planning and coordinating all project activities.

In the initializing phase HJ was responsible of the execution of all deliverables in the project. Monitoring & Controlling management was also HJ responsibility.

In the closing phase HJ was responsible of closing each deliverable in the project.

### **Wärtsila Gulf (United Arab Emirates)**

HJ's had an architect role in this project, and was used as project manager, and advisor to the senior management. The goal of the project was to implement Project Management, using Project Server, Microsoft Project Client and SharePoint as their future platform for use in projects for this worldwide customer.

The project was concluded to implement parts of the Project product family, and to later implement the rest of the Project product family. HJ was responsible for the implementation, development, project management, and training in this project.

### **Aalborg Portland A/S**

HJ architected and developed a Portfolio Management system. The purpose of this system was to collect project management data from different projects and integrate these data into the portfolio

management system.

The senior management is using the system to make business decisions, and to keep track of ongoing projects.

### **HTD Denmark**

The goal of the project was to implement and customize Microsoft Dynamics CRM. HJ developed a requirement specification, and later a proof on content document. In the initializing phase HJ implemented the system, made allot of customization to meet the customer needs.

When customizing the system HJ used different development tools/technologies, such as Visual Basic.NET, Visual Basic for Applications (VBA), and different scripting languages.

- Analysis of business Requirements.
- Develop preliminary scope and system requirement documents.
- Customizing Microsoft Dynamics CRM using C#/VB.NET, JavaScript and Fetch XML.
- Implemented Microsoft Dynamics CRM on Microsoft SQL Server and developed database solutions regarding Microsoft Dynamics CRM.
- Conducted interview with solution management.

## **Education**

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1995 – 1996	Management Academy MBA in management (part 1)
1985 – 1988	Business College BA in Production planning, and computer knowledge
1985 – 1987	Technical Academy Technical assistant (mechanical/planning). This education was a part of civil education plan given by the Danish military
1998 – 1989	Queens Life Regiment/Danish Special Forces, training department

## **Certificates**

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### **Credential / Certification / Version**

#### **Microsoft Certified Professional Developer**

Enterprise Application Developer

#### **Microsoft Certified IT Professional**

Database Administrator

Database Developer

#### **Microsoft Certified Technology Specialist**

Microsoft Office Project Server 2007, Managing Projects

Microsoft Office Project 2007, Managing Projects

Microsoft Office SharePoint Server 2007: Configuration  
Microsoft Windows SharePoint Services 3.0: Configuration  
SQL Server 2005  
.Net Framework 2.0: Distributed Applications  
.Net Framework 2.0: Windows Applications  
.Net Framework 2.0: Web Applications  
Office 2003: XML

**Microsoft Certified Application Developer**  
For Microsoft .NET

**Microsoft Certified Solution Developer**  
For Microsoft .NET  
Microsoft Visual Studio 6.0

**Microsoft Certified Professional + Site Building**

**Microsoft Certified Professional**

**Microsoft Certified Trainer**

MCT 2004  
MCT 2005  
MCT 2006  
MCT 2007  
MCT 2008  
MCT 2009  
MCT 2010  
MCT 2011  
MCT 2012  
MCT 2013  
MCT 2014  
MCT 2015  
MCT 2016  
MCT 2017  
MCT 2018

**Microsoft Certified Business Management Solutions Professional**

Installation and Deployment for Microsoft Dynamics CRM 2011  
Applications for Microsoft Dynamics CRM 2011  
Installation and Deployment for Microsoft Dynamics CRM 4.0  
Applications for Microsoft Dynamics CRM 4.0  
Applications for Microsoft Dynamics CRM

**Microsoft Certified Business Management Solutions Specialist/CRM Certifications**

Managing Microsoft Dynamics Implementations  
Microsoft Dynamics Deployment in CRM 2013  
Microsoft Dynamics Customization and Config. in CRM 2013  
Microsoft Dynamics CRM 2013 Applications  
Microsoft Dynamics™ CRM 2011 Installation and Deployment  
Microsoft Dynamics™ CRM 2011 Customization and Config.  
Microsoft Dynamics™ CRM 2011 Applications  
Microsoft Dynamics™ CRM 4.0 Installation and Deployment  
Microsoft Dynamics™ CRM 4.0 Customization and Configuration  
Microsoft Dynamics™ CRM 4.0 Applications  
Microsoft Dynamics™ CRM 3.0 Applications  
Microsoft Dynamics™ CRM 3.0 Customization